



BSIA™ The Big Picture for Sales Mastery Seminar

Space will be limited so please reserve your spot early.

When: Sept 22nd, 2020

Where: BSIA Office, #2 – 19299 94th Ave, Surrey BC

Time: 11am to 3:00pm - Lunch included

Cost: \$129 + GST (Member) \$180 + GST (Non-Member)

Limited Space

Who should attend? Sales people, managers, owners, and product representatives



Description: Presenter: Patrick von Pander, BBA, MCC, CRGCT – The Big Picture Coach
There are 2 types of salespeople in the World ... Sales Representatives & Sales Professionals. Sales Professionals have mastered the Art & Science of becoming the masterful facilitators of their prospects' & customers' buying styles & behavior. When you do the right things in the right way & in the right order, you maximize your potential for converting more of your Suspects to Prospects, more Prospects to Customers, & more Customers to long-term Clients! Join us for a valuable ½-Day Sales Mastery program at our BSIA training room with Master-Certified Business Coach & Trainer Patrick von Pander. When his clients implement & execute what is taught & trained within this program, most experience a 10x to 100x return on their investment within their first 12 months! Tailored towards the Building Supply Industry.

Company Name: _____

Address: _____ City: _____ Postal Code: _____

Phone: _____ Fax: _____ Email: _____

Attendee(s): _____

Visa _____ M/C _____ Card # _____ Exp: _____

Signature: _____

GST # R121931729

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