



The Building Supply Industry Association

Estimating Seminars

Sept 28-29 & Sept 30-Oct 1, 2020

**Registration deadline Friday
Sept 4th, 2020!**

Registration Form

Estimating: Fundamentals Decks, Garages & Front Counter Sales (Course description on page 2)

Sept 28 - Sept 29, 2020 (2 day course) BSIA Office, Surrey
7:45am – 4:30pm

Estimating: Residential Construction, Roofs & Metal Sheathing (Course description on page 2)

Sept 30 - Oct 1, 2020 (2 day course) BSIA Office, Surrey
7:45am – 4:30pm



Company: _____
 Address: _____ City: _____ Postal Code: _____
 Tel: _____ Fax: _____ E-Mail: _____

Name of Participant (please print clearly)	Estimating Fundamentals: Decks & Garages Sept 28-29	Estimating for Residential Construction Sept 30—Oct 01

Payment Information

\$465 per course (\$565 non-members) = _____ + (5% GST) Total: _____
 GST# R121931729

All costs include all materials, lunch per day and 2 coffee breaks. **Cancellation Policy:** Written notice must be received by the BSIA at least 5 working days prior to course, otherwise full charges apply.

\$100 Travel Rebate for BSIA members who are traveling more than 100kms to attend the course

Method of Payment: Please bill me (BSIA members only) Cheque Enclosed

Visa MasterCard Card # _____ Exp Date: _____

Signature _____

Please return registration form with payment enclosed or fax / email to:
 #2 – 19299 94th Avenue Surrey, BC V4N 4E6 Fax: 604-513-2206 Email: info@bsiabc.ca

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Estimating: Decks, Garages & Front Counter Sales

Sept 28 – Sept 29, 2020 (day course) BSIA Office, Surrey

Estimating Fundamentals: Decks & Garages covers all the fundamentals of estimating, applying math to estimating, decks & garages. In this course, attendees are taught the fundamental aspects of estimating in areas that include foundations, basic framing and finishing materials. Attendees are provided with a step-by-step workbook to assist them through the course and to keep for future reference. Practical exercises will be completed on the various sections for hands-on training purposes.

Who Should Attend? Sales and estimating staff, counter sales people and management who are novice estimators.

Objectives:

1. Get a basic knowledge of estimating for an assortment of projects such as decks, garages, and roofs.
2. Gain a knowledge base of products used for these projects.
3. Learn basic building practices.

Course Outline

Introduction: Understand the objectives of the seminar.

Clarification of Terminology: The attendees will be taken through all necessary terminology to complete the course.

- Math Review
- Applying math to estimating – through processes
- Estimation vs quotation
- Dimensional lumber and basic building materials components
- Decks
- Understanding roofs and pitch
- Detached garage materials estimating
- Rafter framed roof vs truss roof
- Understanding hip roofs or hip roof basics

Estimating: Residential Construction, Roofs & Metal Sheathing

Sept 30 - Oct 1, 2020 (2 day course) BSIA Office, Surrey

Estimating for Residential Construction covers all the basics of estimating residential construction starting from the ground up. This includes disclaimers, walls, roofing systems, metal sheathing and reading and understanding blueprints. Attendees are provided with a step-by-step workbook to assist them through the course. The workbook is theirs to keep for future reference.

Who Should Attend? It is recommended that estimators who frequently produce estimates for houses should attend this course.

Objectives:

1. Acquire a good understanding of building practices.
2. Gain knowledge of products used in home construction.
3. Learn to produce accurate and professional estimates.

Course Outline

Introduction: Learn how to read a residential blueprint; learn the basics sections of house construction.

Clarification of Terminology: The attendees will be taken through all necessary terminology to complete the course.

- Introduction, skill-set required, course objective
- Structural specifications
- Calculating waste factors
- Reading & understanding blueprints
- Foundation, beams, floor systems, stairs, roof system
- Interior walls, interior components
- Qualifying your customers
- Estimating strategies, table & charts
- Practice exercises